

Bank monitoring under adverse selection

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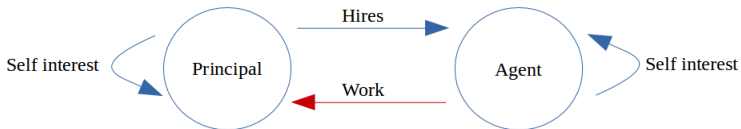
DIM, Universidad de Chile and CEREMADE, Université Paris-Dauphine

with D.Possamaï and C.Zhou

Workshop on Variational and Stochastic Analysis, CMM.
15-16 March, 2017

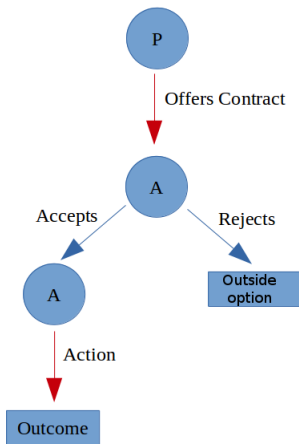
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The **Principal-Agent** problem arises when one person or entity (the **Principal**) hires another one (the **Agent**) to work on behalf of him.



The work/action performed by the **Agent** is not observable by the **Principal**.

From the game theory point of view, the **Principal** and the **Agent** play a Non-zero sum Stackelberg game.



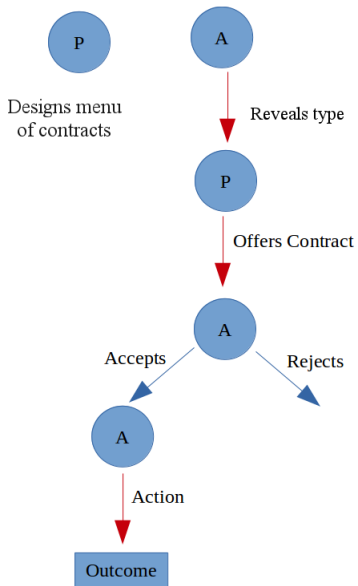
Examples of **Principal-Agent** situations:

- **Boss-Employee.**
- **Voters-Candidates.**
- Electricity: **Planner-Consumers.**
- Pollution: **Regulator-Companies.**

In the literature three main types of Principal-Agent problems are studied

- 1 **First-best** (risk sharing).
- 2 **Second-best** (moral hazard).
- 3 **Third-best** (adverse selection).

Interaction under adverse selection.



- 1 Principal-Agent problem
- 2 **The model**
 - Preliminaries
 - Weak formulation
 - Contracts
- 3 Pure moral hazard
- 4 Adverse selection
- 5 Appendix

- A **bank** monitors a pool of I identical loans indexed by $j = 1, \dots, I$.
- Each loan yields cash flow μ per unit of time until it defaults.
- The **bank** raise funds from an **investor**.
- There are two types of **banks** in the market: the **"good"** bank ρ_g and the **"bad"** bank ρ_b . The **investor** does not know the type of the **bank**, only the proportions p_g and p_b .

- Denote by $N_t := \sum_{j=1}^I \mathbf{1}_{\{\tau^j \leq t\}}$, the current size of the pool at time t is $I - N_t$.
- The action of the **bank** of type ρ_i is to decide how many loans he will **not monitor**

$$k_t^i \in \{0, \dots, I - N_t\}.$$

- Every non-monitored loan renders a private **benefit** B to the **bank**.
- The associated **default intensity** is given by

$$\lambda_t^{k^i} := \sum_{j=1}^{I-N_t} \alpha_t^{j,i} = \alpha_{I-N_t} (I - N_t + \varepsilon k_t^i).$$

The **bank** controls the distribution of N_t .

Probability space $(\Omega, \mathcal{F}, \mathbb{P})$ on which N is a Poisson process with intensity λ_t^0 .

We call τ the **liquidation time** of the whole pool and let $\mathbb{G} := (\mathcal{G}_t)_{t \geq 0}$ be the minimal filtration containing $(\mathcal{F}_t^N)_{t \geq 0}$ and that makes τ a \mathbb{G} -stopping time.

Define \mathbb{P}^k on \mathcal{G}_t by

$$\frac{d\mathbb{P}^k}{d\mathbb{P}} = Z_t^k,$$

where Z^k is the unique solution of the following SDE

$$Z_t^k = 1 + \int_0^t Z_{s-}^k \left(\frac{\lambda_s^k}{\lambda_s^0} - 1 \right) (dN_s - \lambda_s^0 ds), \quad 0 \leq t \leq \tau, \quad \mathbb{P} - a.s.$$

Then $N_t - \int_0^t \lambda_s^k ds$, is a \mathbb{P}^k -martingale.

The **investor** designs a menu of contracts $(\Psi_i)_{i \in \{g,b\}} := (k^i, \theta^i, D^i)_{i \in \{g,b\}}$ consisting in:

- Predictable, non-decreasing payments D^i .

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Denote $H_t := \mathbf{1}_{t \geq \tau}$, then

$$dH_t = \begin{cases} 0 & \text{with probability } \theta_t^i, \\ dN_t & \text{with probability } 1 - \theta_t^i. \end{cases}$$

Utility of the **bank** of type ρ_i

$$u_0^i(k^i, \theta^i, D^i) := \mathbb{E}^{\mathbb{P}^{k^i}} \left[\int_0^\tau e^{-rs} (\rho_i dD_s^i + Bk_s^i ds) \right],$$

Utility of the **investor**

$$v_0((\Psi_i)_{i \in \{g, b\}}) := \sum_{i \in \{g, b\}} p_i \mathbb{E}^{\mathbb{P}^{k^i}} \left[\int_0^\tau (I - N_s) \mu ds - dD_s^i \right].$$

Agent's problem:

$$\underset{k \in \mathfrak{K}}{\text{maximize}} \quad u_0^i(k, \theta^i, D^i)$$

Principal's problem:

$$\text{maximize} \quad v_0(\Psi_g, \Psi_b)$$

$$\text{s.t.} \quad u_0^i(k^i, \theta^i, D^i) \geq R_0, \quad i \in \{g, b\},$$

$$u_0^i(k^i, \theta^i, D^i) = \sup_{k \in \mathfrak{K}} u_0^i(k, \theta^i, D^i), \quad i \in \{g, b\},$$

$$u_0^i(k^i, \theta^i, D^i) \geq \sup_{k \in \mathfrak{K}} u_0^i(k, \theta^j, D^j), \quad i \neq j, \quad (i, j) \in \{g, b\}^2.$$

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Continuation utility approach:

- Discrete time: Spear and Srivastava (1987).
- Continuous time: Sannikov (2008).

Define the continuation utility of the **bank** at time $t \geq 0$

$$u_t^i(k, \theta^i, D^i) := \mathbb{E}^{\mathbb{P}^k} \left[\int_{t \wedge \tau}^{\tau} e^{-r(s-t)} (\rho_i dD_s^i + k_s B ds) \middle| \mathcal{G}_t \right].$$

Define also the value function of the **bank** for any $t \geq 0$

$$U_t^i(\theta^i, D^i) := \operatorname{ess\,sup}_{k \in \mathfrak{K}} u_t^i(k, \theta^i, D^i).$$

The process $e^{-rt}u_t^i(k, \theta^i, D^i) + \int_0^t e^{-rs} (\rho_i dD_s^i + k_s B ds)$ is a \mathbb{P}^k -martingale.

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There exist \mathbb{G} -predictable processes $h^{1,i,k}$ and $h^{2,i,k}$ such that

$$\begin{aligned} du_t^i(k, \theta^i, D^i) = & (ru_t^i(k, D^i, \theta^i) - Bk_t) dt - \rho_i dD_t^i - h_t^{1,i,k} (dN_t - \lambda_t^k dt) \\ & - h_t^{2,i,k} (dH_t - (1 - \theta_t^i)\lambda_t^k dt), \quad 0 \leq t < \tau, \mathbb{P} - a.s. \end{aligned}$$

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The continuation utility is a super-solution to a BSDE with jumps.

Let us then define

$$Y_t^{i,k} := u_t^i(k, \theta^i, D^i), \quad Z_t^{i,k} := (h_t^{1,i,k}, h_t^{2,i,k})^\top, \quad M_t := (N_t, H_t)^\top, \\ \widetilde{M}_t^i := M_t - \int_0^t \lambda_s^0 (1, 1 - \theta_s^i)^\top ds, \quad K_t^i := \rho_i D_t^i,$$

so that we can rewrite the previous equation as follows $\mathbb{P} - a.s.$,

$$Y_t^{i,k} = 0 - \int_t^\tau f^i(s, k_s, Y_s^{i,k}, Z_s^{i,k}) ds + \int_t^\tau Z_s^{i,k} \cdot d\widetilde{M}_s^i + \int_t^\tau dK_s^i, \quad 0 \leq t \leq \tau,$$

where

$$f^i(t, k, y, z) := ry - Bk + k\alpha_{I-N_t}\varepsilon z \cdot (1, 1 - \theta_t^i)^\top.$$

Denote by (Y^i, Z^i) the unique (super-)solution to the following BSDE

$$Y_t^i = 0 - \int_t^\tau g^i(s, Y_s^i, Z_s^i) ds + \int_t^\tau Z_s^i \cdot d\widetilde{M}_s^i + \int_t^\tau dK_s^i, \quad 0 \leq t \leq \tau, \quad \mathbb{P} - a.s.,$$

where

$$g^i(t, y, z) := \inf_{k \in \{0, \dots, I - N_t\}} f^i(t, k, y, z).$$

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where

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By the comparison theorems, Royer (2008), the value function of the **bank** has the dynamics, for $t \in [0, \tau]$, $\mathbb{P} - a.s.$

$$dU_t^i(\theta^i, D^i) = \left(rU_t^i(\theta^i, D^i) - Bk_t^{*,i} + \lambda_t^{k^{*,i}} Z_t^i \cdot (1, 1 - \theta_t^i)^\top \right) dt - \rho_i dD_t^i - Z_t^i \cdot d\widetilde{M}_t^i, \quad (1)$$

and the optimal monitoring choice of the **bank** is given by

$$k_t^{*,i} = (I - N_t) \mathbf{1}_{\{Z_t^i \cdot (1, 1 - \theta_t^i)^\top < b_t\}}.$$

The value function of the **investor** in the pure moral hazard case is

$$V_t^{\text{Pm}}(R_0) := \operatorname{ess\,sup}_{(D^i, \theta^i, Z^i) \in \mathcal{A}^i(R_0)} \mathbb{E}^{\mathbb{P}^{k^*}} \left[\int_{t \wedge \tau}^{\tau} (I - N_s) \mu ds - dD_s^i \middle| \mathcal{G}_t \right],$$

where the set of admissible contracts $\mathcal{A}^i(R_0)$ is defined by

$$\mathcal{A}^i(R_0) := \{(\theta^i, D^i, Z^i), \text{ s.t. } U_0^i(\theta^i, D^i) \geq R_0\}.$$

1 state variable \implies associated **system** of HJB equations (**ODE's**).

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Define the set $\widehat{\mathcal{V}}_j := [Bj/(r + \widehat{\lambda}_j^{SH}), \infty)$.

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For **every** admissible contract $(\theta, D) \in \Theta \times \mathcal{D}$ and $t \geq 0$

$$(U_t^b(\theta, D), U_t^g(\theta, D)) \in \widehat{\mathcal{V}}_{I-N_t} \times \widehat{\mathcal{V}}_{I-N_t}.$$

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Do all the points from $\widehat{\mathcal{V}}_{I-N_t} \times \widehat{\mathcal{V}}_{I-N_t}$ correspond to a pair of value functions of the banks under some admissible contract?

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Credible set approach:

- Cvitanić, Wan and Yang (2013).

Definition 1

For any time $t \geq 0$, we define the **credible set** \mathcal{C}_{I-N_t} as the set of $(u^b, u^g) \in \widehat{\mathcal{V}}_{I-N_t} \times \widehat{\mathcal{V}}_{I-N_t}$ such that there exists some admissible contract $(\theta, D) \in \Theta \times \mathcal{D}$ satisfying $U_t^b(\theta, D) = u^b$, $U_t^g(\theta, D) = u^g$ and $(U_s^b(\theta, D), U_s^g(\theta, D)) \in \widehat{\mathcal{V}}_{I-N_s} \times \widehat{\mathcal{V}}_{I-N_s}$ for every $s \in [t, \tau)$, $\mathbb{P} - a.s.$

We denote by $\mathfrak{U}_t(u^b)$ the largest value $U_t^g(\theta, D)$ that the good bank can obtain from all the contracts (θ, D) under which the value of the bad bank is u^b . We also denote the lowest one by $\mathfrak{L}_t(u^b)$.

- $\mathfrak{L}_t(u^b)$ can be simply obtained.
- $\mathfrak{U}_t(u^b)$ solves a stochastic control problem
 \implies associated **system** of HJB equations (**ODE's**).

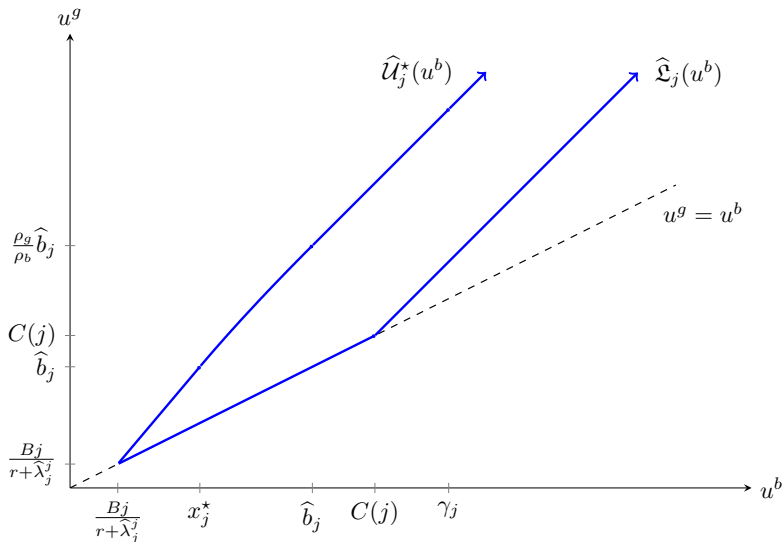


Figure : Credible set with j loans left.

The **investor** designs two contracts:

$$\Psi_g = (D^g, \theta^g), \Psi_b = (D^b, \theta^b).$$

Each one of these contracts will depend on two state variables, due to the **temptation processes** of each agent.

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Contract designed for the good agent:

$$\begin{aligned} dU_t^g(\theta^g, D^g) = & \left(rU_t^g(\theta^g, D^g) - Bk_t^{*,g} + \lambda_t^{k^{*,g}} Z_t^g \cdot (1, 1 - \theta_t^g)^\top \right) dt \\ & - \rho_g dD_t^g - Z_t^g \cdot d\widetilde{M}_t^g, \end{aligned} \quad (2)$$

$$\begin{aligned} dU_t^{b,c}(\theta^g, D^g) = & \left(rU_t^{b,c}(\theta^g, D^g) - Bk_t^{*,b,c} + \lambda_t^{k^{*,b,c}} Z_t^{b,c} \cdot (1, 1 - \theta_t^g)^\top \right) dt \\ & - \rho_g dD_t^g - Z_t^{b,c} \cdot d\widetilde{M}_t^g. \end{aligned} \quad (3)$$

- Value function of the **investor** on the lower boundary:
⇒ Obtained from the properties of the lower boundary.
- Value function of the **investor** on the upper boundary:
⇒ associated **system** of HJB equations (**ODE's**).
- Value function of the **investor** on the interior of the credible set:
⇒ associated **system** of HJB equations (**PDE's**).

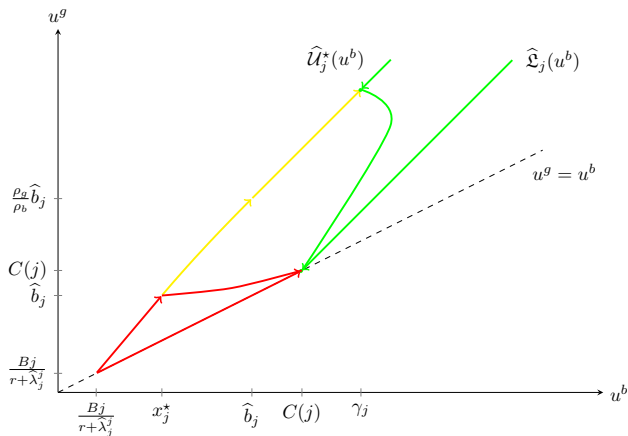


Figure : Optimal contract for the good agent.

- the bank is paid and the project is maintained.
- the bank is not paid and the project is liquidated.
- intermediate situations.

The value of the **investor** is given by

$$v_0 = \sup_{\{R_0 \leq u^b, u^{b,c} \leq u^b, u^{g,c} \leq u^g\}} p_g \widehat{V}_I^g(u^{b,c}, u^g) + p_b \widehat{V}_I^b(u^b, u^{g,c}).$$

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$$\alpha_t^{j,i} := \alpha_{I-N_t} \left(1 + \left(1 - e_t^{j,i} \right) \varepsilon \right),$$

$$\lambda_t^{k^i} := \sum_{j=1}^{I-N_t} \alpha_t^{j,i} = \alpha_{I-N_t} (I - N_t + \varepsilon k_t^i).$$

Let us then define some family of concave functions, unique solutions to the following system of ODEs

$$\begin{cases} (ru + \widehat{\lambda}_j^0 \widehat{b}_j) (v_j^i)'(u) + j\mu - \widehat{\lambda}_j^0 \left(v_j^i(u) - \frac{u - \widehat{b}_j}{\widehat{b}_{j-1}} v_{j-1}^i(\widehat{b}_{j-1}) \right) = 0, & u \in (\widehat{b}_j, \widehat{b}_j + \widehat{b}_{j-1}], \\ (ru + \widehat{\lambda}_j^0 \widehat{b}_j) (v_j^i)'(u) + j\mu - \widehat{\lambda}_j^0 \left(v_j^i(u) - v_{j-1}^i(u - \widehat{b}_j) \right) = 0, & u \in (\widehat{b}_j + \widehat{b}_{j-1}, \gamma_j^i], \\ \rho_i (v_j^i)'(u) + 1 = 0, & u > \gamma_j^i, \end{cases} \quad (4)$$

with initial values $\gamma_1^i := \widehat{b}_1$ and

$$v_1^i(u) := \bar{v}_1^i - \frac{1}{\rho_i} (u - \widehat{b}_1), u \geq \widehat{b}_1, \quad \bar{v}_1^i := \frac{\mu}{\widehat{\lambda}_1^0} - \frac{\widehat{b}_1 (r + \widehat{\lambda}_1^0)}{\rho_i \widehat{\lambda}_1^0},$$

and where for $j \geq 2$, γ_j^i is defined recursively by $r/\widehat{\lambda}_j^0 - 1 \in \partial v_{j-1}^i(\gamma_j^i - \widehat{b}_j)$, where ∂v_{j-1}^i is the super-differential of the concave function v_{j-1}^i .